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CIRP-2005- "ECN" -1-

**JOINT WORKING GROUP ON  
“ENGINEERING AS COLLABORATIVE  
NEGOTIATION”  
(STC “A”, STC “Dn”, and STC “O”)**

Meeting to be held on 2005-01-26  
08.30 - 12.30

Maison Nicolas Barré - 83, rue de Sèvres - Paris 6<sup>e</sup>

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You are kindly invited to participate in the next joint working group meeting on “Engineering as Collaborative Negotiation” (ECN) to be held in Paris.

**Draft Agenda**

1. Opening, welcome, approval of the agenda
2. Progress on action items from last meeting
3. Progress on the International Journal of Engineering Negotiation (IJEN) and the ECN website updates (Prof. Stephen Lu)
4. Planning for upcoming ECN workshop in May 2005 in Shanghai (together with 2005 CIRP Intl. Design Seminar)
5. Liaison Reports
  - a. Prof. Waguih H. ElMaraghy – American Liaison
  - b. Prof. Paul Maropoulos – Europe Liaison
  - c. Prof. Fumihiko Kimura – Asia Liaison
6. Technical Presentations
  - a. Cost Impact Analysis of Requirement Changes to Support Engineering Negotiation -- a case study with the GKN Aerospace Services (Prof. Rajkumar Roy)
  - b. Success criteria for Collaborative Factory Design (Prof. Jan Aurich)
  - c. Activity Theory as a Foundation of ECN (Prof. Stephen Lu)
7. Open Discussion
8. Action items for the next meeting and related responsibilities.
9. Miscellaneous
10. Closure

For more information about ECN, please visit our website at <http://mispde.usc.edu/ecn>